



HARDWARE • AGRICULTURE • RURAL

## **BRANCH MANAGER - TOLGA**

TGT is a retail business specialising in the supply of general hardware, building, agricultural chemicals, fertiliser, and rural products to the building, rural and agricultural industries in North Queensland. Our organisation consists of five retail branches (Dimbulah, Mareeba & Tolga) along with a livestock feed production plant and an engineering/manufacturing facility both located in Mareeba.

We are currently seeking applications for the role of Branch Manager, at our TGT Branch, located in **Tolga**. This is a full time position Mon-Fri with participation in a Saturday roster. The role requires effective business, financial, leadership, and management skills; a willingness to succeed and lead by example; and a proven ability to achieve operational requirements.

Previous experience in management, retail sales and customer service is essential. The ideal candidate will have a background in either the building/hardware sector, or the rural and agricultural industries. You will be a natural leader, results driven with the proven ability to develop strong relationships with all stakeholders.

Key responsibilities include:

- Complete operational management of the Branch;
- Financial management including the Branch budget, sales targets, forecasting, financial tracking and reporting;
- Creating business growth by providing active leadership, identifying areas of growth/opportunities and implementing effective strategies for expansion;
- Manage, mentor and lead a team to achieve their full potential;
- Managing our customer experience through exceptional customer service and the appropriate supply of products and services;
- Oversee all stock, inventory and merchandising, and embarking on effective promotional activities;
- Managing supplier relations and negotiating trade arrangements for best commercial outcome;
- Ensuring compliance with all Workplace Health and Safety regulations and standards; and
- Be a valued part of the Management team, committed to supporting and growing the organisation together.

An attractive salary package including phone and vehicle is available for the successful applicant. To apply for this position, please submit your cover letter and resume via Seek, or send to [hr@tgt.com.au](mailto:hr@tgt.com.au)

TGT does not accept unsolicited agency referrals.